



January 31, 2021

**Johnson Controls Fire Suppression Products will implement new price lists for the  
sprinkCAD portfolio of products effective April 1, 2021**

Dear Valued Customer,

At Johnson Controls, we highly value and appreciate our customers. We continue to invest in bringing new innovations to market and advancing the field of fire protection. Since 1986, the sprinkCAD portfolio of products has been aimed at developing tools to simplify fire sprinkler system design and implementation. Over the years our tools have evolved, adding functionality to simplify this task and our latest releases further this to continue streamlining the design process along with delivering some major improvements to performance. Our latest products allow designers to create designs in native Revit® using functions that are already familiar. As emphasis on Building Information Modeling (BIM) continues to increase, we are focused on enhancing this capability even more and providing a more robust offering within the Revit® environment. In addition, our always expanding ecosystem of products is engineered to work together with the vision of simplifying the process of fire sprinkler design from the concept stage to end-of-life, increasing efficiency for everyone involved.

We work hard to control our costs by executing internal operational efficiency initiatives as a business. In order to continue delivering on these innovative capabilities along with maintaining our product quality and service levels, we will be instituting a new price list which will be effective on April 1, 2021. This price list is enclosed for your reference and is also available on [www.sprinkcad.com](http://www.sprinkcad.com) and [www.tyco-fire.com](http://www.tyco-fire.com).

Please note the following:

- All orders placed on or after April 1<sup>st</sup>, 2021 will be processed at new price levels
- Orders placed prior to April 1<sup>st</sup>, 2021 will be processed at current price levels
- Pre-payments for maintenance fees due prior to June 1<sup>st</sup>, 2021 will be allowed and anniversary date will be reset based on date of payment

We would like to express our appreciation for your continued support and emphasize the importance we place on you as a partner. Throughout 2021 and beyond, we will continue to support you in growing your business to the best of our ability.

Please contact your local Johnson Controls sales representative if you have any questions.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Mottice", written over a large, stylized circular graphic element.

Michael Mottice  
Director, Global Sales